

Convert to digital x-ray for less than \$20,000.00?

Like most things in life the answer is “It depends...” The good news is that it can be done!

Technology advances have made it possible to purchase a CR (Computed Radiography) system beginning at approximately \$19,800.00. The best news is that for this price you get more than just a couple boxes shipped to your office. In the area we service, you get a basic CR system plus the following:

- Installation – by our personnel not some sub-contractor
- Coordination with your network service provider – cooperation instead of finger pointing
- Applications training for the first year – new employees? no problem we will help you train them to operate your CR system
- Remote support for the first year – real people, real time, not some call center thousands of miles away
- On-site support for the first year – our personnel at your office, no third party support company
- Full parts and labor warranty for the first year – no fine print, no confusing terms

In the interest of full disclosure, we want to point out that you can spend more with us. There are upgrades and different options but the basic fully functional system with all of the above support and service is available for \$19,800.00

The choices are pretty simple:

1. You can buy from Omni Imaging and get all of the above.
2. You can buy from another supplier and perhaps pay less while getting less, or pay the same and hopefully not get less, or pay more and who knows what you get.

A digital system is a major investment that you will use for a number of years. A wrong decision based on initial cost can be very expensive. Initial savings will soon be forgotten if there are costly unforeseen surprises or problems. As Warren Buffet says “Price is what you pay. Value is what you get.”

Give Omni Imaging a call at 866-692-1033. We will be glad to answer any questions you may have.